



Office of the City Manager

CONSENT CALENDAR
May 31, 2022

To: Honorable Mayor and Members of the City Council
From: Dee Williams-Ridley, City Manager
Submitted by: Liam Garland, Director, Public Works
Subject: Contract: Zanker Recycling for Construction and Demolition Materials Hauling, Sorting and Marketing Services

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to execute a contract and any amendments with Zanker Recycling LLC to provide construction and demolition materials hauling, sorting and marketing services for an initial five-year term commencing on July 1, 2022. The contract includes an option to extend for one five (5) year period for a maximum ten (10) year contract term and a total amount not to exceed amount of \$21,551,718.

FISCAL IMPACTS OF RECOMMENDATION

Funds for this contract are available in the Zero Waste Fund (budget code 601-54-627-734-3023-000-472-612990).

CURRENT SITUATION AND ITS EFFECTS

The reuse and/or recycling of construction and demolition materials delivered to the City's Transfer Station is a Strategic Plan Priority Project, advancing our goal to be a global leader in addressing climate change, advancing environmental justice, and protecting the environment.

The City currently sends all construction and demolition (C&D) materials delivered to its Transfer Station to an offsite contracted vendor. These services are currently provided by Zanker Road Resource Management, Ltd. Inc. (Contract No. UGJG6), an affiliated company with Zanker Recycling LLC (Zanker). At Zanker's facility, the C&D materials are sorted into commodities for reuse, recycled in other products, and/or permitted alternatives to landfilling. Given that all available contract extensions have been optioned by the City, the current contract will end on June 30, 2022.

To ensure that the Transfer Station's commercial and self-haul customers are provided this recycling service uninterrupted beyond June 30, 2022 and at a fair price, the City issued a Request For Proposals (RFP), Specification No. 22-11499-C, on February 23, 2022, for qualified firms or individuals to provide these offsite services. A City staffed

selection panel independently analyzed two (2) RFP proposals. The selection panel has determined Zanker Recycling LLC's proposal received a superior ranking based on the evaluation and scoring criteria detailed in the RFP. Therefore, the panel and staff recommend that Council approve a Resolution authorizing the City Manager to execute a contract and amendments with Zanker Recycling LLC for these construction and demolition materials' hauling, sorting and marketing services.

BACKGROUND

The City of Berkeley's Transfer Station, at 1201 2nd Street, is open to the public Monday through Saturday from 8:00 a.m. to 4:30 p.m., 52 weeks per year, except for four (4) holidays. The Transfer Station annually receives approximately 140,000 tons of refuse, compostable organics, construction and demolition, and miscellaneous materials. Of these incoming tons, approximately 15,000+ tons are construction and demolition (C&D) materials delivered to the Transfer Station by third-party commercial hauling and self-haul customers.

The Transfer Station cannot provide an adequate staging area or space for the equipment required to sort and market these C&D materials. Therefore, these construction and demolition materials must be transported to a contracted offsite facility with the capability, capacity and equipment that can sort and/or segregate these materials for reuse or processed into recyclable or other permitted uses. These construction and demolition materials include, but not limited to, the following: drywall, painted and unpainted wood, engineered wood, roofing materials, metals, cardboard, dirt, brick, rock and various aggregates, concrete, rigid plastics, etc.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

The selected contractor shall attempt to recover from these delivered C&D materials their best and highest use in the following order: reuse; recycling into similar products; recycling into other products, such as compost, mulch, energy production and other permitted and beneficial uses.

The diversion level will be a minimum of 75% of the tons received at the Zanker Recycling LCC facility or will meet any County of Alameda or State of California diversion requirements (whichever requirement is higher) or any change in law during the contract term. These contracted services will support the City's efforts to strive towards its 2009 Climate and Zero Waste goals.

RATIONALE FOR RECOMMENDATION

The City does not own, operate a facility, or have sufficient staging area or equipment to sort and/or segregate these construction and demolition materials for reuse, recycling, and/or uses as permitted alternatives to landfilling. These hauling, sorting and marketing services require the City to contract with an offsite vendor and, per its submitted proposal, Zanker Recycling LLC can effectively provide these services.

ALTERNATIVE ACTIONS CONSIDERED

None. The City cannot provide an adequate staging area or possess the equipment needed at the Transfer Station to sort these construction and demolition materials into commodities to be marketed for reuse, recycled, and/or permitted alternatives to landfilling.

CONTACT PERSON

Greg Apa, Solid Waste & Recycling Manager, Zero Waste, (510) 981-6359
Heidi Obermeit, Recycling Program Manager, Zero Waste, (510) 981-6357

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT: ZANKER RECYCLING LLC FOR THE CONSTRUCTION AND
DEMOLITION MATERIAL HAULING, SORTING and MARKETING SERVICES

WHEREAS, the City of Berkeley's Transfer Station annually receives approximately 15,000 plus tons of construction and demolition materials from third-party hauling companies and self-haul customers; and

WHEREAS, construction and demolition materials received by the Transfer Station must be sent to offsite contracted facilities for further sorting, processing and/or segregation to ensure their reuse, recycling and other permitted and beneficial uses; and

WHEREAS, on February 23, 2022, the City issued a Request for Proposals from qualified firms or individuals to haul, receive, sort and market all delivered construction and demolition materials for reuse, recycling or other permitted and beneficial uses (Specification No. 22-11499-C); and

WHEREAS, the City received two proposals on March 22, 2022, and after conducting an independent review and analysis by a City staffed selection panel, Zanker Recycling LLC was determined to be the superior proposal based on the Request For Proposal's selection criteria; and

WHEREAS, the reuse, recycling and other permitted and beneficial uses of these construction and demolition materials supports the City's efforts to strive towards its 2009 Climate and Zero Waste goals; and

WHEREAS, funds for this contract are available in the Zero Waste Fund (budget code 601-54-627-734-3023-000-472-612990).

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is hereby authorized to execute a contract and any amendments with Zanker Recycling LLC for construction and demolition materials hauling, sorting and marketing services for an initial five (5) year contract term starting on July 1, 2022 with an option to extend for one five (5) year period for a maximum ten (10) year contract term and total amount not to exceed \$21,551,718.